www.jioinstitute.edu.in



# **PLACEMENT** REPORT 2023-24



# OUR Founder

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Education is all about igniting young minds and enabling them to achieve their fullest potential 99

## Smt. Nita M. Ambani

Founder Chairperson (Reliance Foundation Institution of Education & Research)

## ABOUT **Jio Institute**

Jio Institute is a multidisciplinary higher education institute set up as a philanthropic initiative by the Reliance Group. The Institute is dedicated to the pursuit of excellence by bringing together global scholars and thought leaders and providing an enriching student experience through world-class education, and a culture of research and innovation.

CInstitute

## Jio Institute VISION

OInstitute

We envisage being a world-class higher education Institute through our multidisciplinary academic programmes, and a culture of research, innovation, and entrepreneurship. To achieve this, we focus on creating relevant ecosystems for lifelong learning, developing an attitude of problem-solving, and associating with global scholars and thought leaders from around the world. With the solution-driven approach, Jio Institute aims to play a pivotal role in nation-building and nurturing global citizens.

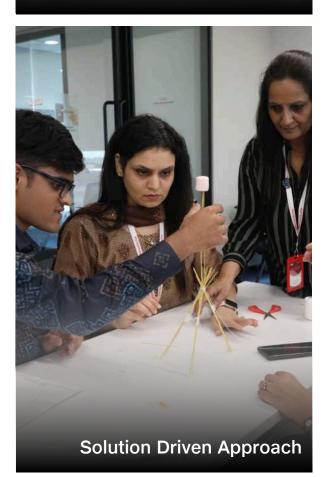


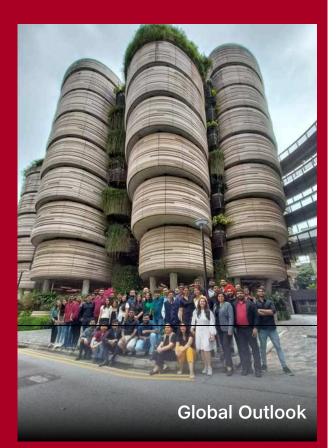


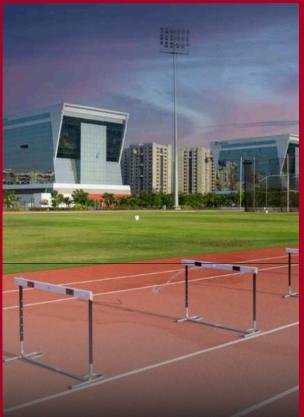
# PILLARS OF Jio Institute



## **Research Focus**

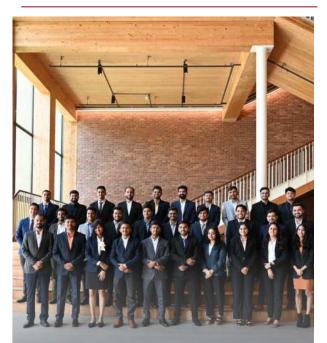






State-of-the-art Infrastructure

# PILLARS OF Jio Institute



## **Holistic Education**



# MESSAGE VICE Chancellor

## **Dr. Dipak Jain**

Former Dean, Kellogg School of Management, USA Former Dean, INSEAD, France



### Dear Reader,

We at Jio Institute are committed to shaping the next generation of professionals who are equipped to thrive in a rapidly changing world. Our goal is to bridge the gap between industry needs and specialized skills through carefully crafted postgraduate programmes. Currently we offer three postgraduate programmes: (a) Artificial Intelligence & Data Science (AI&DS), (b) Management (specialisation in Marketing), and **Sports** (C) Management. These programmes are meticulously designed and mentored by expert academicians from renowned international universities. Our faculty comprises both academics and industry practitioners from India and around the world.

Our educational philosophy emphasizes holistic learning, combining academic excellence with personal development, practical skills, and real-world experiences. This comprehensive approach ensures that our students are well-prepared to step confidently into the professional world. Additionally, our curriculum includes a 'Study Abroad Module', offering students the opportunity to engage with global institutions and industry, broaden their perspectives, and gain valuable international exposure.

We place significant emphasis on cultivating a mindset oriented toward exploration and innovation, which we believe is essential not only for personal growth but also for driving positive change in society. PGP Programmes

> PGP in Artificial Intelligence and Data Science

PGP in Management (specialisation in Marketing) This programme offers a comprehensive and rigorous curriculum that covers courses from foundation to advanced levels including Machine Learning, Deep Learning, Fundamentals of Al, Natural Language Processing (NLP), Optimization, Bigdata Engineering, Data Visualisation, Responsible Al, Reinforcement Learning and Time Series Analysis. The programme focuses on both theoretical foundations and practical application. Students learn to solve business problems using Al and Data Science across various industries. Through hands-on projects, capstones, industry interactions and internships, students gain practical exposure to real-life Al & DS applications.

This Management Programme in Marketing offers a robust foundation in core management principles, preparing students to effectively plan, lead, and execute strategic decisions. The programme includes a specialized focus on marketing fundamentals, delving into consumer behaviour and brand strategy. It emphasizes New Age Digital Marketing, equipping students with essential skills such as social media analytics, content marketing across emerging platforms, and leveraging Al-powered marketing tools.



PGP in Sports Management This Sports Management programme equips students with the skills to navigate the fast-growing sports industry. Students master sports marketing, event management, finance, analytics, and legal aspects, preparing them for careers in sports media, sales, marketing & sponsorships, sports analytics & consulting, sports events, operations, performance management and eSports. Through case studies, guest lectures, and real-world projects, students emerge career-ready with a deep understanding of the business of sports.



# PGP in

# **Sports Management**

# PROGRAMME OVERVIEW Sports Management

This programme harnesses the expertise of globally renowned faculty and industry experts to equip students with the knowledge and skills required to excel in various aspects of the sport industry. The programme offers new-age pedagogy complemented by an opportunity to establish deep industry connections through hands-on live industry projects and a rigorous 12-week internship module.

## **Foundational General Management**

Covers topics in strategic business management that are key to understanding the business of sport, such as leadership in sport and sociology.

### Sport Governance

Covers topics in governance and delivery of sport, and issues of law and ethics that affects the industry.

### **Business of Sport**

Covers topics like finance, marketing, sponsorship, events, operations and datadriven decision-making that has a direct implication on revenue generation in sport.

### **Future Trends and Technology**

Covers topics like finance, marketing, sponsorship, events, operations and datadriven decision-making that has a direct implication on revenue generation in sport.

## **Foundation**

- Consulting
- Data Analytics in Sport Business
- Introduction to Management and Strategy
- Legal Issues in Sports
- Promotion and Sales in Sport Business
- Sport Finance
- Sport Leadership and Organisational Behaviour
- Social Production and Consumption of Sport
- Sport Marketing
- Sport Event Development
- The Global Sport Industry
- Trends and Issues in Sport Management

## Advanced

- Media Planning & Buying
- Advanced Business Analytics
- Digital Media Metrics & Analytics
- Advertising & Promotions Strategy
- Strategic Negotiation
- Campaign Planning & Development
- Entrepreneurship

## <u>Tools</u>



# DISTINGUISHED FACULTY

We bring together exceptional minds from around the world. Our faculty includes accomplished professionals, researchers and industry leaders. Our educators have a keen eye on current trends. Together, they collaborate to deliver an enriching learning experience for our students.



Dr. Andy Gillentine

Professor of Sport and Entertainment Management, University of South Carolina, USA



#### Dr. Bill Gerard

Professor of Business Management, Leeds University Business School, UK



#### Dr. Atanu Ghosh

Former Dean , SME, IIT Jodhpur Former Professor of SJMSOM, IIT Bombay Former Visiting Professor and Dean (AER) IIM Ahmedabad



#### Dr. William Sutton

Professor & Director Emeritus, Sport and Entertainment Management Program, University of South Florida, USA Former Vice President of Team Marketing and Business Operations for the NBA



#### Dr. Brian Crow

Professor, Department of Sport Management, Slippery Rock University, USA



#### Dr. Haylee Mercado

Associate Professor, Department of Sport and Entertainment Management, University of South Carolina, USA



#### Prof. Dr. Jennifer Smith Maguire

Associate Dean for Research and Innovation, College of Business, Technology and Engineering, Sheffield Hallam University, UK



#### Dr. Keshav Gupta

Assistant Professor, Department of Sport and Entertainment Management, University of South Carolina, USA



**Dr. Hans Westerbeek** 

Mr. Dominc D'Souza

Former Legal Head,

Balaji Group, India

Professor of International Sport Business, Victoria University, Australia



#### Prof. Dr. Joseph Maguire

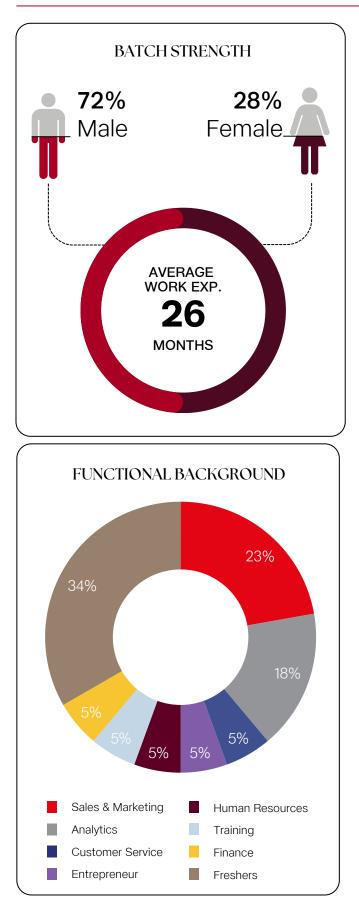
Professor Emeritus, School of Sport, Exercise and Health Sciences, Loughborough University, UK

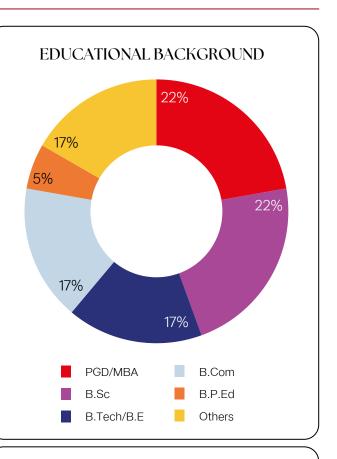


### Dr. Matthew T. Brown

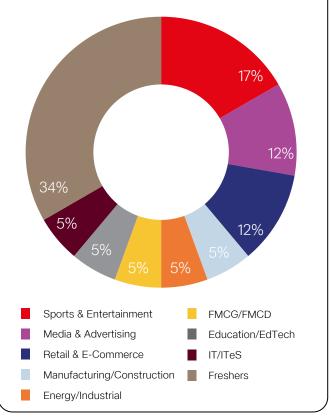
Department Chair & Associate Professor, Sport and Entertainment Management, University of South Carolina, USA

# CLASS PROFILE Sports Management











## Companies

RISE Worldwide Sports for All PwC India RFYS Andhra Cricket Association Engage Digital Partners Meraki Sport & Entertainment Puneri Paltan Sports 18 Sports Odisha Sportz Interactive

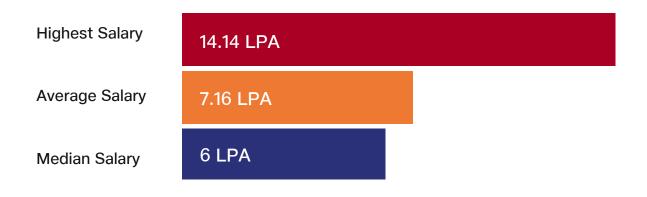
## **Internship Roles**

Sport Media, Sales, Marketing & Sponsorships

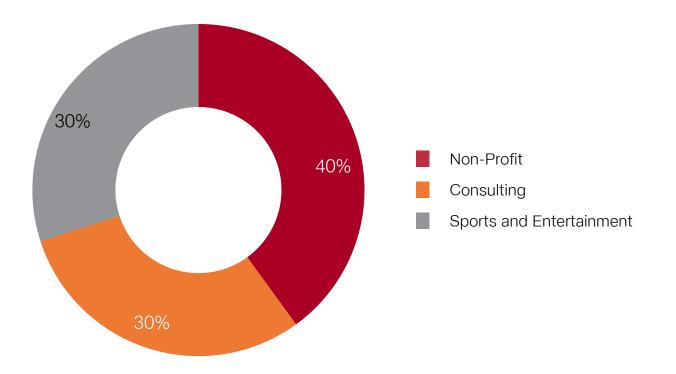
Sport Events, Operations & Performance Management

Sport Analytics & Consulting

# PLACEMENT DATA Compensation



## PLACEMENT DATA: INDUSTRY WISE BIFURCATION



# RECRUITING **Organizations**

ELMS sports	Worldwide	Deloitte.
	SPORT <sup>7</sup> VILLAGE	
CRICKET	NUMBAI CZZ	play o * maker ) * labs o *
Reliance   YOUTH Foundation   SPORTS S @ @ @		
SPORTVOT		

# OFFICE OF Career Services



The Office of Career Services supports the students to realize their potential and professional aspirations, whether it is to pursue a corporate career, explore research opportunities or embark on entrepreneurial ventures. The Office offers a gamut of resources to upskill students and help them make informed career decisions. They offer comprehensive career support to the students.

# PLACEMENT

## Support

### 01. One-on-One Career Mapping

- Career-guidance sessions
- Exploring career options as per their professional expectations
- Identifying skills, strengths and interests to develop a career path
- Understanding organizational norms and industry expectations

### 02. Soft Skills Training Programme

- Self-Introduction
- Elevator Pitch
- Public Speaking & Debate
- Personal Grooming & Emotional Intelligence
- Resume Building
- SOP Writing
- Group Discussion
- Mock Interview

## LEVERAGING THE Corporate Network

Jio Institute has developed a strong network of more than 250 corporate partners. The objective is to promote the convergence of academia and industry professionals to provide holistic education to the students.

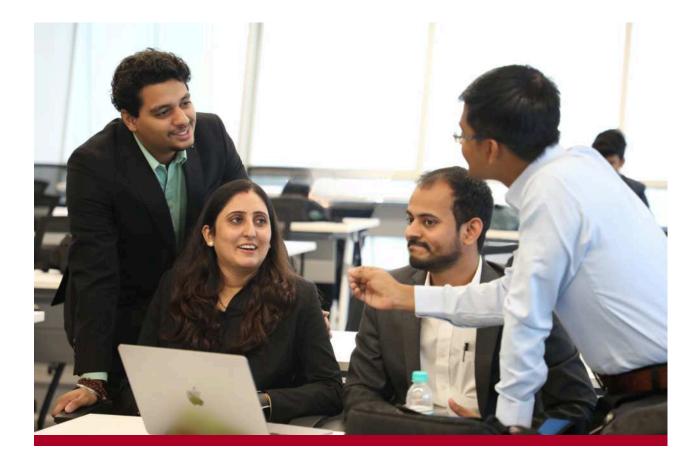
The Institute engages with corporates by inviting them for:

- 1. Guests Talks
- 2. Masterclass
- 3. Conclaves

# PLACEMENT **Committee**

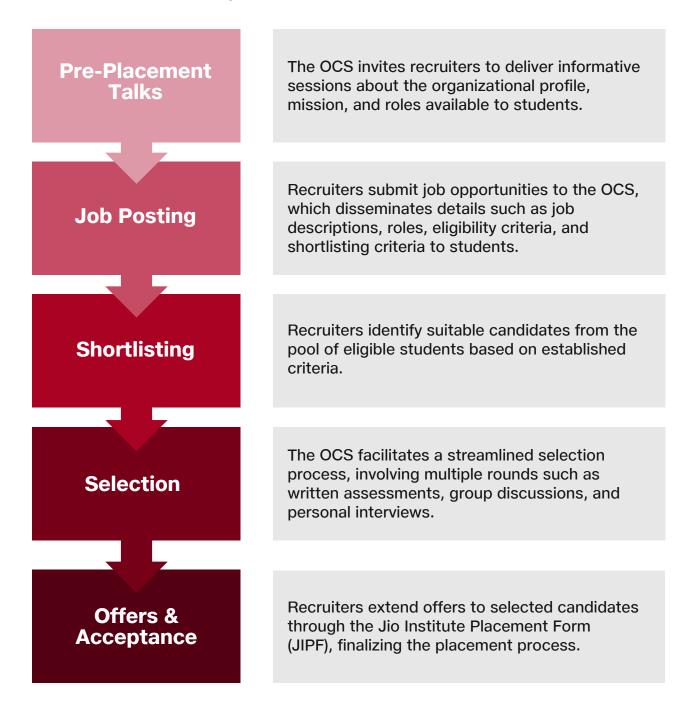
The Placement Committee plays a pivotal role in shaping the future careers of the students. Comprising dedicated representatives from the student body, this committee is selected through a rigorous process, ensuring that its members are fully committed to fostering a professional recruitment experience for both companies and candidates.

The committee works closely with the Office of Career Services throughout the year, to organize events, workshops and networking sessions that help students prepare for the challenges of the job market. Through their work, the Placement Committee ensures that every graduate leaves the Institute not only with excellent education but also with the skills, confidence and opportunities to succeed in their chosen careers.



## PLACEMENT **Process**

To streamline the recruiting experience, the OCS follows a five-step process:



# STUDENT **Testimonials**



Hamza Khalid Baig PGP 2023-24 Artificial Intelligence & Data Science

"Jio Institute isn't just about education; it's about empowering futures. The incredible placement experience truly reflects their dedication to shaping lives and nurturing excellence."

**Sree Kavya Godavarthy** PGP 2023-24 Management (specialization in Marketing)

"My placement experience at Jio Institute was positive. The career services team ensured smooth interview coordination. Though the day of the interview was tiring, the results and the wait was worth it."





**Sharanjeet kaur Sonsoy** PGP 2023-24 Sports Management

"At Jio Institute, I transformed my passion for sports into a career. From learning under international professors to gaining hands-on experience of volunteering at the IOC & IPL, every moment was invaluable. My journey included an overseas study module, an internship, and ultimately, a life-changing placement. Jio Institute is not just an institute; it's a life-changing experience."