

# PLACEMENT REPORT

## 2024-25

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**Sports Management**



## OUR FOUNDER

“ **Education is all about igniting young minds and enabling them to achieve their fullest potential** ”

**Smt. Nita M. Ambani**

Founder Chairperson  
(Reliance Foundation Institution of  
Education & Research)





## ABOUT **JIO INSTITUTE**

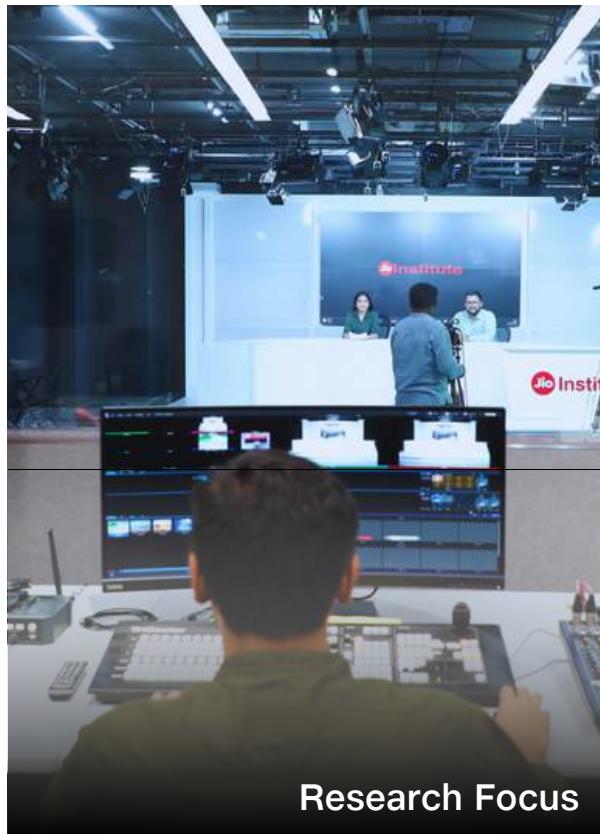
Jio Institute is a multidisciplinary higher education institute set up by the Reliance Group. The Institute is dedicated to the pursuit of excellence by bringing together global scholars and thought leaders and providing an enriching student experience through world-class education, and a culture of research and innovation.

## OUR **VISION**

We envisage being a world-class higher education Institute through our multidisciplinary academic programmes, and a culture of research, innovation, and entrepreneurship. To achieve this, we focus on creating relevant ecosystems for lifelong learning, developing an attitude of problem-solving, and associating with global scholars and thought leaders from around the world. With this solution-driven approach, Jio Institute aims to play a pivotal role in nation-building and nurturing global citizens.



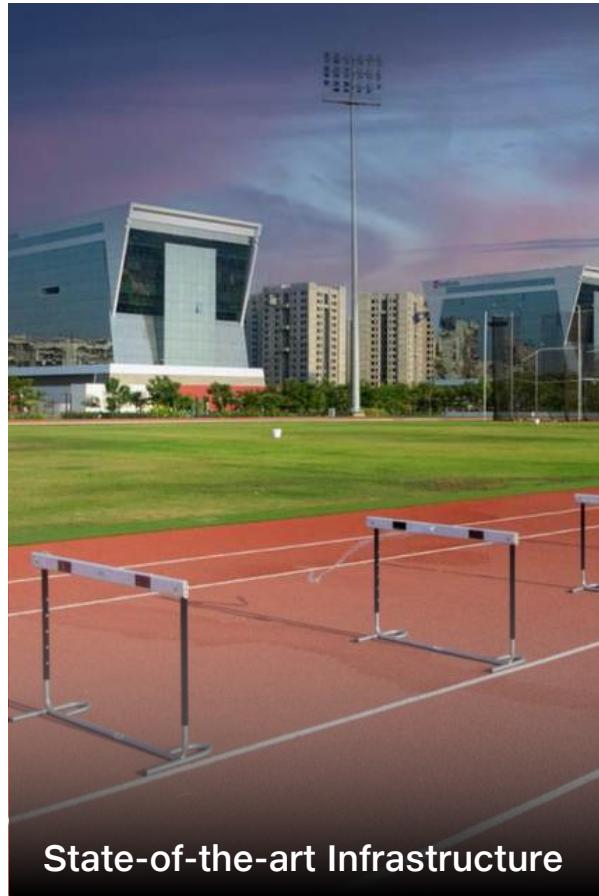
## PILLARS OF JIO INSTITUTE





## PILLARS OF JIO INSTITUTE

[www.jioinstitute.edu.in](http://www.jioinstitute.edu.in)



**PGP****PROGRAMMES****PGP in Artificial Intelligence and Data Science**

This programme offers a comprehensive and rigorous curriculum that covers courses from foundation to advanced levels including Machine Learning, Deep Learning, Fundamentals of AI, Natural Language Processing (NLP), Optimization, Bigdata Engineering, Data Visualisation, Responsible AI, Reinforcement Learning and Time Series Analysis. The programme focuses on both theoretical foundations and practical application. Students learn to solve business problems using AI and Data Science across various industries. Through hands-on projects, capstones, industry interactions and internships, students gain practical exposure to real-life AI & DS applications.

**PGP in Management (Digital Media & Marketing Communications)**

This Management Programme in Digital Media & Marketing Communications offers a robust foundation in core management principles, preparing students to effectively plan, lead, and execute strategic decisions. The programme includes a specialized focus on marketing fundamentals, delving into consumer behaviour and brand strategy. It emphasizes New Age Digital Marketing, equipping students with essential skills such as social media analytics, content marketing across emerging platforms, and leveraging AI-powered marketing tools.

**PGP in Sports Management**

This Sports Management programme equips students with the skills to navigate the fast-growing sports industry. Students master sports marketing, event management, finance, analytics, and legal aspects, preparing them for careers in sports media, sales, marketing & sponsorships, sports analytics & consulting, sports events, operations, performance management and eSports. Through case studies, guest lectures, and real-world projects, students emerge career-ready with a deep understanding of the business of sports.

## MESSAGE FROM VICE CHANCELLOR

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**Dear Industry Partner,**

I hope this message finds you well.

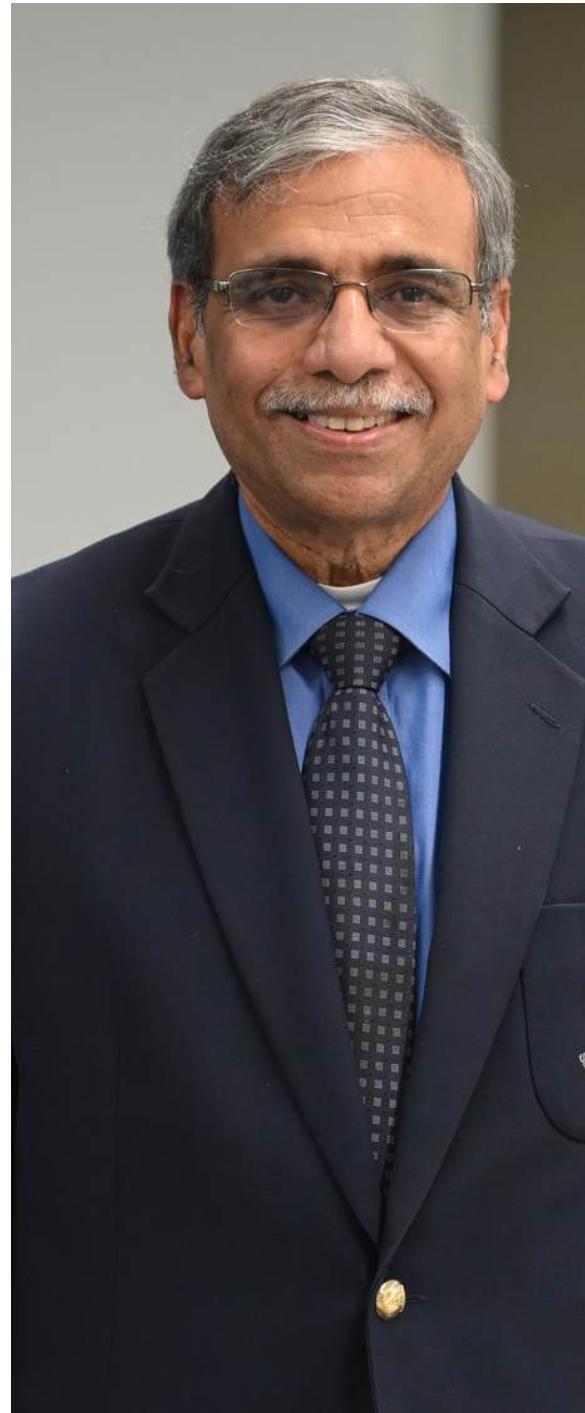
At Jio Institute, we are committed to developing career-ready professionals with specialized, new-age skills. We currently offer three one-year, full-time, residential postgraduate programmes in Artificial Intelligence & Data Science (AI&DS), Management (specialisation in Marketing) & Sports Management

These programmes are designed and mentored by expert academicians from renowned international universities, and are taught by a blend of both academics and industry practitioners from India and around the world.

Our approach to education goes beyond traditional academic excellence. We focus on holistic development, combining academic knowledge with practical skills, personal development, and real-world experiences. This approach prepares our students to step confidently into the professional world. A strong emphasis is placed on fostering a research-oriented and innovative mindset, which is essential for both personal growth and driving positive change in society.

As a valued partner, we invite you to visit our beautiful sea-side campus in Ulwe, Navi Mumbai, and meet our students if you have not done so already. We are confident that our upcoming graduating cohort will be well-suited for roles in your organization, and we encourage you to consider recruiting from this talented pool of future leaders.

The entire Jio Institute team is dedicated to collaborating with you, and we look forward to strengthening our partnership to contribute to India's knowledge economy



**Dr. Dipak Jain**

Former Dean, Kellogg School of Management, USA  
Former Dean, INSEAD, France

**PGP**  
**IN**

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## Sports Management

# PROGRAMME OVERVIEW

## SPORTS MANAGEMENT

This Sports Management programme equips students with the skills to navigate the fast-growing sports industry. Students gain knowledge of sports marketing, event management, finance, analytics, and legal aspects, preparing them for careers in sports media, sales, marketing & sponsorships; sports analytics & consulting; sports events, operations, performance management and eSports. Through case studies, guest lectures, and real-world projects, students emerge career-ready with a deep understanding of the business of sports.

### Foundation

- Fundamentals of Management & Strategy
- Financial Reporting and Analysis
- Data Analytics: Fundamentals and Tools with practical labs
- Fundamentals of AI & Data Science with practical labs

### Domain-Specific Courses

- State of Sport Finance & Economy
- Business of Sport Leagues
- Digital Marketing in Sport
- Sport Media and Broadcasting
- Sports Technology and Innovation
- Global Sports Governance and Policy
- Athlete Development & Management
- Sport Event Development & Operations
- Entrepreneurship in Sport Management
- Sports Consulting Business and
- Ecosystem

### Ecosystem Studies

- The Global Sport Industry
- Individual sport ecosystems
- Olympic Studies and the Olympic Ecosystem
- eSports & Gaming Ecosystem
- League Sports Ecosystem in India

### Tools



# DISTINGUISHED FACULTY

Our faculty includes a diverse mix of distinguished academics from top international and Indian universities, along with experienced industry practitioners, providing students with both theoretical knowledge and practical insights. Some of our faculty members include:



**Prof. Dr. Joseph Maguire**  
Emeritus Professor, Loughborough University, UK



**Dr. Andy Gillentine**  
Professor of Sport and Entertainment Management, University of South Carolina, USA



**Mr. Anirudh Kalia**  
Associate Professor of Practice, Sports Management, Jio Institute, India



**Mr. Sanand Mitra**  
Co-Founder and MD, SporTech Innovation Lab Pvt. Ltd.



**Mr. Yatin Shriwardhankar**  
Co-Founder & Business Head, Spocademy, India



**Dr. Haylee Mercado**  
Associate Professor, Department of Sport and Entertainment Management, University of South Carolina, USA



**Mr. Ankush Arora**  
Chief Operating Officer, Rugby India



**Dr. Atanu Ghosh**  
Former Dean, SME, IIT Jodhpur  
Former Professor of SJMSOM, IIT Bombay  
Former Visiting Professor and Dean (AER) IIM Ahmedabad



**Dr. Bill Gerard**  
Professor of Business Management, Leeds University Business School, UK



**Dr. Brian Crow**  
Professor, Department of Sport Management at Slippery Rock University, USA



**Mr. Dominic D'souza**  
Advocate, Legal-Strategy-Regulatory  
Former Legal Head, Balaji Group, India



**Dr. Matthew T. Brown**  
Department Chair & Associate Professor, Sport and Entertainment Management, University of South Carolina, USA



**Prof. Dr. Jennifer Smith Maguire**  
Associate Dean for Research and Innovation, College of Business, Technology and Engineering, Sheffield Hallam University, UK



**Dr. Hans Westerbeek**  
Professor of International Sport Business, Victoria University, Australia



**Mr. Jitendra Joshi**  
Founder, Sportz Village, India



**Dr. Keshav Gupta**  
Assistant Professor, Department of Sport and Entertainment Management, University of South Carolina, USA



**Mr. Nimish Raut**  
Head of Global E-Sports Partnerships and Business Development, NODWIN Gaming, India



**Mr. Amarnath Sindol**  
Independent Sport Consultant, Project Management, Mumbai Falcons Racing Limited, India



**Mr. Parth Goswami**  
Member, Disciplinary and Appeals Panel, World Athletics, India



**Dr. Prantosh J. Bannerjee**  
Visiting Faculty, IIM Ahmedabad, India



**Mr. Tejas Toro**  
Core Alignment Coach  
Founder, Soul@Work, India



**Mr. Tilak Gaurang Shah**  
Founder & Proprietor, Ace of Pubs, India



**Mr. Sukaran Thakur**  
Founder and Principal Partner, Inspire Creative Express Studios, India

# STUDY ABROAD MODULE

The Study Abroad Module is one of the key elements of the Institute's curriculum, reflecting its commitment to providing students with valuable international exposure. This mandatory module ensures that every student has the opportunity to study at one of the partner universities, integrating academic learning, industry immersion, and cultural enrichment into a comprehensive experience. In the previous years, students have visited Nanyang Technological University (NTU), Singapore to attend new-age courses and industrial immersion at Singapore Sports Hub, National Institute of Education (Singapore) and more.

The SM Class of 2024-25 visited Hamad-Bin Khalifa University, Qatar to explore Qatar's burgeoning sports ecosystem. They interacted with leading sports industry veterans like **Dr. Francisco J. Marmolejo**, President, Qatar Foundation and **Dr. Kamilla Swart**, Director, Master of Science in Sport & Entertainment Management Program. **They visited Khalifa International Stadium, Aspire Academy, 3-2-1 Olympic Museum, Lusail Stadium, Qatar National Library** and more as part of their industrial immersion.

### Our Partner University



# EXPERIENTIAL LEARNING

Our pedagogy focuses on experiential learning, which involves immersing students in practical experiences to apply and reinforce theoretical concepts. This method enhances understanding and skill development through direct engagement, reflection, and iterative practice.



## Internships

Students undertake an internship with leading organisations, offering them practical experience in a professional setting. This opportunity enables them to apply academic knowledge, build valuable professional networks, and gain hands-on experience across various functions, all under the guidance of industry mentors.



## Capstone Project

Industry-driven projects are a crucial element of the curriculum, allowing students to apply classroom knowledge to real-world challenges. Guided by industry mentors, these projects provide students with valuable insights and support, helping them develop solutions within a simulated environment.



## Corporate Projects

The students engage in live projects for various organizations, mentored by senior executives. These projects allow students to tackle real business challenges and develop actionable solutions. Running concurrently with their academic programme, these projects provide an opportunity to apply their classroom learnings in a practical, real-time setting.



## Industry Collaboration

Throughout the year, students participate in industry visits to leading organizations, gaining invaluable practical exposure and interacting with senior leadership from renowned global companies. These visits offer a comprehensive view of "a day in the life" of their desired profession, including opportunities to tour expansive corporate campuses, observe processes in action, and engage with the leadership teams.

# LEARNING & DEVELOPMENT

Learning & Development (L&D) is an important part of academics at Jio Institute. It includes a wide range of activities designed to help students grow both personally and professionally. From classroom learning to hands-on corporate exposure, L&D helps bridge the gap between academics and the real world.

These activities include skill-building workshops, mock interviews, industry talks, group projects, and career guidance sessions. The goal is to make students confident, interview-ready, and well-prepared for the demands of the industry. Some of the activities conducted include :



## Placement Preparation

- Critical thinking
- Resume Prep and workshop
- GD Workshop and Mock Interviews
- Role Based Workshop
- Offline and Online Mentorship



## General -Soft Skill Sessions

- Communication
- Elevator Pitch
- Presentation Skills
- Tableau



## Technical Workshops

- Tableau
- Advanced Excel
  - Finance for Business Application
  - Miscellaneous (Ad Hoc)



## Aptitude Test

Mock Test for Aptitude Preparation



## Domain Related

- Google Analytics
- Search Engine Optimisation

# CLASS PROFILE

## PGP in Sports Management

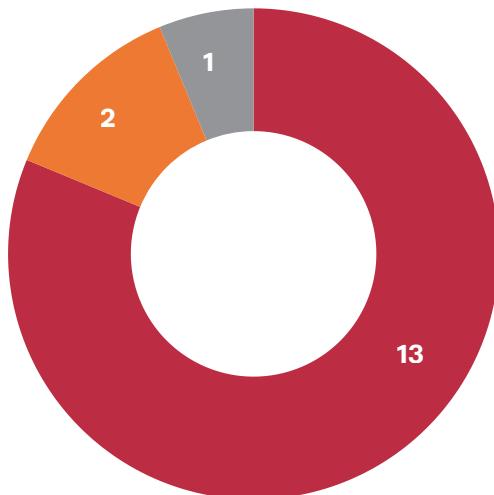
### BATCH STRENGTH



23  
Avg. Age

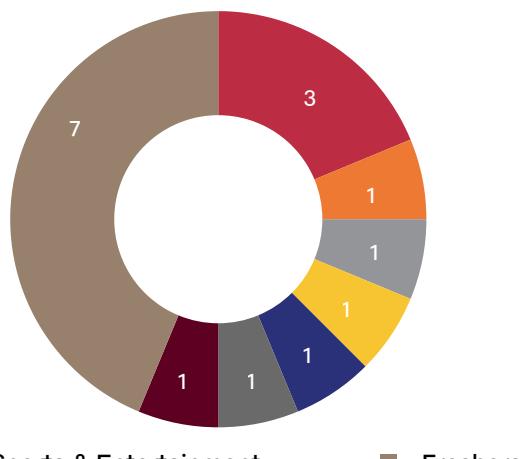
16  
Students

### EDUCATIONAL BACKGROUND



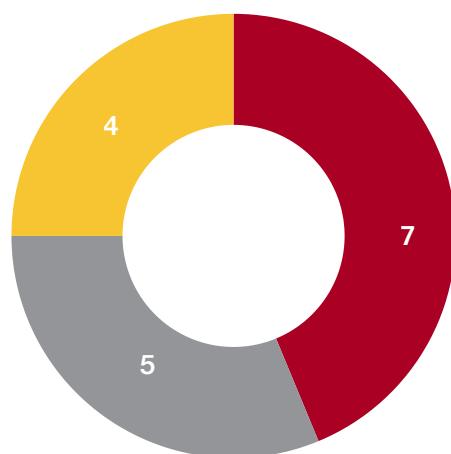
■ B.Com/B.A/BBA      ■ Others  
■ Bachelor of Sports Management

### PRE PGP WORK EXPERIENCE SECTORAL DIVERSITY



■ Sports & Entertainment  
■ BFSI  
■ Education/EdTech  
■ IT/ITeS  
■ Manufacturing  
■ Media & Advertising  
■ Retail/E-Commerce

### PRE PGP WORK EXPERIENCE

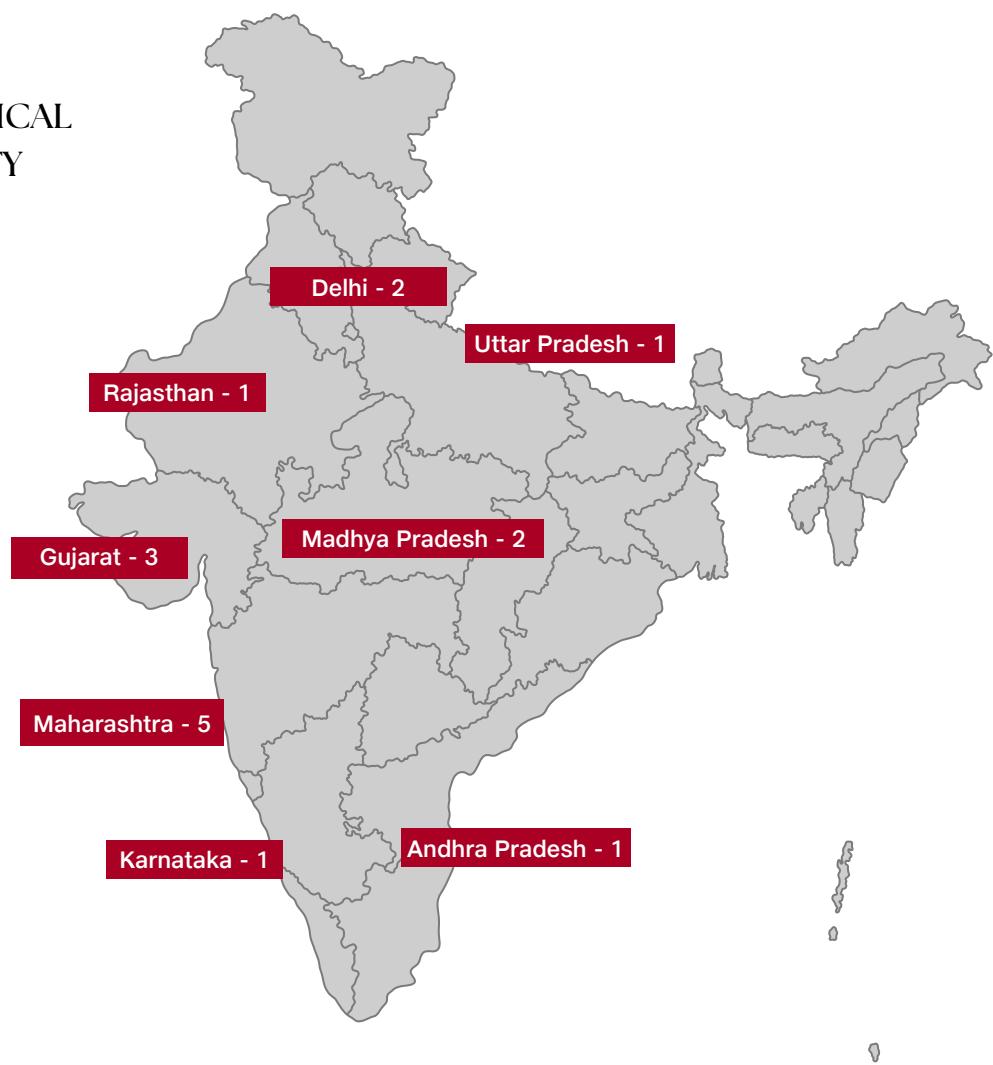


■ Fresher  
■ 0-2 Years  
■ 2-4 Years

# CLASS PROFILE

## PGP in Sports Management

### GEOGRAPHICAL DIVERSITY



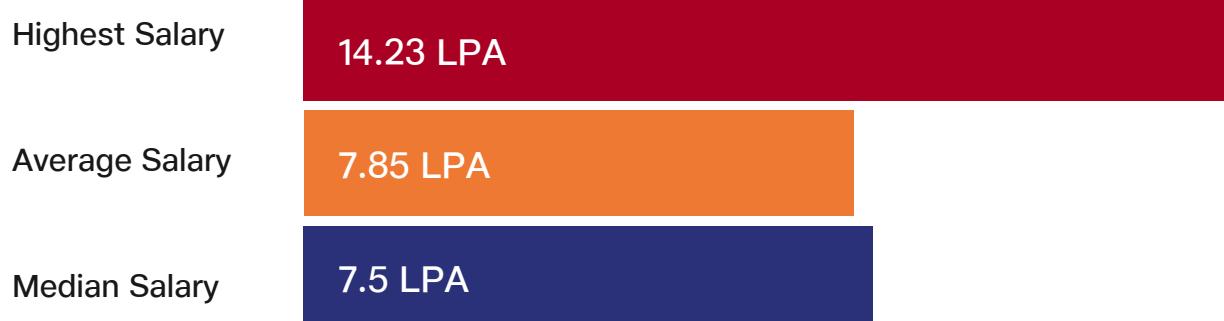
### PRE PGP WORK EXPERIENCE COMPANIES

Advantmed LLP  
Artkonnект Event Management Pvt. Ltd  
Babolat  
Brinks India  
Center for Defence Careers  
Circadian CA  
Ccom Digital  
Fantasia House of Fashion  
FootballGeek  
Goregaon Sports Club

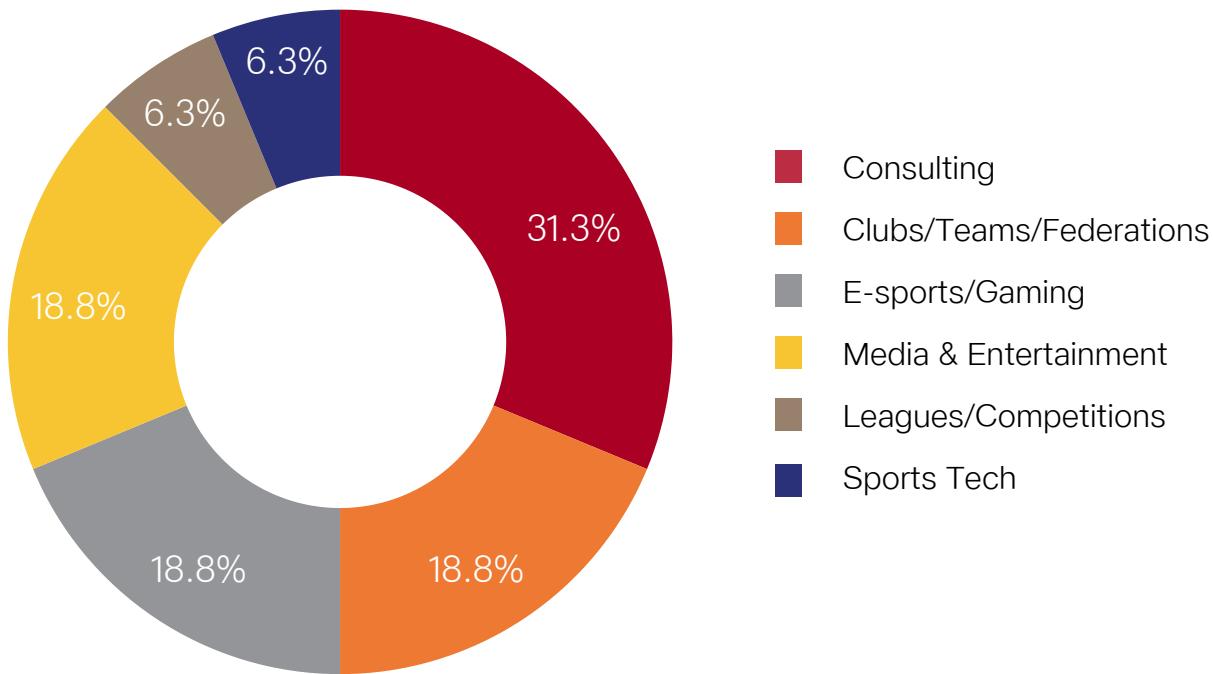
Inspirar Sports  
Procam International  
Spogonews  
Stratek  
Teleperformance  
TresVista Analytics LLP  
T-Ten Grassroots  
Vodafone Intelligent Solutions (ViS)

## PLACEMENT DATA COMPENSATION

### PGP in Sport Management



### PLACEMENT DATA: INDUSTRY WISE BIFURCATION



Ref: B2K/Jio/MUM/RB/0002/2025-26

October 17, 2025

To  
**The Head of Placements**  
**Placements Department**  
**Jio Institute,**  
**Ulwe,**  
**Navi Mumbai - 410206**

Dear Sir,

**Re: Audit of Placement Report for the batch 2024-25 of Post Graduate Programme in Artificial Intelligence and Data Science, Management (specialisation in Marketing) and Sports Management**

We have audited the data related to remuneration, function & location as presented in the Placement Report prepared by Jio Institute for the final placement (based on the offers accepted on campus) for the batch 2024-25 of Post Graduate Programme in Artificial Intelligence and Data Science, Management (specialisation in Marketing) and Sports Management.

The preparation of the Placement Report is the responsibility of Jio Institute. Our responsibility is to validate the information related to remuneration, function & location provided in the report with the relevant documentation and comment on the conformance of those with the Indian Placement Reporting Standards (IPRS) Revision 2.2.

In this context, we confirm the following:

1. For the purpose of the audit, we have obtained all the information and explanations, which, to the best of our knowledge and belief, were necessary. In our opinion, the data related to remuneration, function & location as presented in the Placement Report complies with the Indian Placement Reporting Standards Revision 2.2. B2K has relied on declaration of authenticity from the management of Jio Institute for considering such data points.
2. The validation of information presented in the report is based on communication received by Jio Institute from the recruiting companies. B2K Analytics has not independently sourced any information or documentation from the recruiters.
3. We have verified the information with respect to job location, function and remuneration presented in the report with communication received from recruiters by Jio Institute.
  - a. The information has been categorised as best as possible under different salary heads as given in the IPRS Revision 2.2; where a break-up was not available, the entire remuneration has been considered as 'Fixed component' as advised by Jio Institute through a suitable declaration.

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**B2K Analytics Private Limited**

(Formerly Brickworks Analytics Pvt. Ltd.)

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P: +91 80 4040 9950 | E: info@b2kanalytics.com | www.b2kanalytics.com



- b. The data points mentioned under different salary heads are representative of aggregate salary components offered to the candidates.
- c. Long-Term benefits like ESOPs (vested after the first year), retention bonus and any other long-term benefit to be paid after the first year have not been considered for the calculation of 'Maximum Earning Potential'.
- d. We have considered the amount of Gratuity in the calculation of MEP even though it is payable after 5 years of service as this amount is not separately available for all the candidates.
- e. Wherever information about the job location and function of students could not be established from the documents, and where offer letters were not signed, the details have been confirmed by the institute. An official declaration regarding the same has been obtained from the Placement Head.
- f. Wherever information was missing reasonable assumptions have been made.

4. The acceptance of offers and the number of students opting out of the placement process has been established through written communication from those students.

- a. Out of 123 eligible students, 14 students opted out of the placement, including 2 company sponsored students who have returned to their respective organizations.

5. Although a total of 16 students from Sports Management Programme were placed through the Institute, the report presents salary statistics for only 15 students as one of the students was offered internship.

6. We have only audited the data related to remuneration, function & location in the Placement report and not the overview, placement highlights section or any additional information presented in the report.

Best Regards,



**Ritaban Basu**  
CEO  
B2K Analytics

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**B2K Analytics Private Limited**  
(Formerly Brickworks Analytics Pvt. Ltd.)

# OUR RECRUITERS

Companies that recruited in the placement drive for Sports Management



### ROLES OFFERED

- Sport Media, Sales, Marketing & Sponsorships
- Sport Events, Operations & Performance Management
- Sport Analytics & Consulting

## ALUMNI TESTIMONIALS

“

When I joined Jio Institute, I honestly didn't know what to expect. Coming from a sports background, I was excited but also unsure about how things would unfold. But over the past year, I've grown more than I could've imagined, not just in terms of knowledge, but as a person too. The Sports Management programme gave me exposure to all sides of the industry from analytics and marketing to event operations and athlete management. It wasn't just theory; we had real assignments, real timelines, and real pressure — which actually made it all the more meaningful.

I'm especially grateful to Anirudh Kalia Sir and Kishan Joshi Sir for their constant support and guidance. They were approachable, honest, and pushed us to think bigger even when it was uncomfortable.

Now that I've stepped into my first role at The Times of India, I can already see how well this past year prepared me. Jio Institute gave me the push I needed, and I'm excited to carry that forward into the real world!

**Vruddhi Raisinghani**  
PGP in Sports Management, Class of 2024–2025

“

I'm incredibly grateful to Jio Institute for playing a defining role in shaping my professional journey in the sports industry. I'm thrilled to share that I've been placed as a Sports Operation Consultant at Dream 11 — a milestone that wouldn't have been possible without the learning environment, mentorship, and continuous support I received throughout the year.

From day one, the program didn't just focus on theory. We were exposed to real-world sports business cases, leadership modules, and immersive industry sessions. The faculty, visiting experts, and the Career Services team made sure we were industry-ready — not just in terms of knowledge, but also through resume workshops, mock interviews, and personal guidance. A heartfelt thanks to the Career Services team for their constant efforts in bringing esteemed organizations to our campus and supporting our placement goals.

As I step into this new chapter, I carry forward the values and lessons I've learned and hope to give back to my alma mater in every way I can. Let's build the future of sport together.

**Utkarsh Pathak**  
PGP in Sports Management, Class of 2024–2025

## ALUMNI TESTIMONIALS

“

Completing the Postgraduate Programme in Sports Management at Jio Institute has been a life-changing experience for me, both personally and professionally. The year I spent here was filled with growth, learning, and challenges that prepared me for the real world in the most practical way. I'm proud to share that I have been placed at PwC as an Associate – an opportunity that feels truly rewarding after months of effort and preparation. Jio Institute played a crucial role in making this possible. The structured curriculum, industry-oriented projects, and continuous exposure to professionals from the sports business world helped me develop a well-rounded perspective.

What stood out the most was the support system – the career services team guided me every step of the way, from refining my resume to navigating interviews and identifying the right fit for my skills and aspirations. Their mix of encouragement, honest feedback, and placement readiness initiatives made a significant impact on my confidence. As I now begin my journey with PwC, I carry forward not just technical knowledge, but a mindset shaped by collaboration, discipline, and curiosity – values that Jio Institute nurtures every day. I will always look back on this experience with pride and gratitude.

**Devanshi Patel**

PGP in Sports Management, Class of 2024–2025

“

I am incredibly grateful to Jio Institute for playing a pivotal role in my professional journey. I was recently placed at Grant Thornton as a Sports Consultant, and this significant achievement would not have been possible without the support and guidance I've received from the Institute throughout my academic year.

From the moment I joined, the faculty and the institute's ecosystem were instrumental in shaping my capabilities. They ensured to not just impart theoretical knowledge but also focusing on crucial skill-building and practical application specific to the sports industry. The emphasis on real-world scenarios, case studies, and industry insights truly set me up for the future. The placement assistance provided by Jio Institute was exemplary. The dedicated career services team worked tirelessly to connect us with leading sports organizations across the country. Their continuous efforts in organizing specialized workshops, mock interviews tailored to our field, and invaluable resume-building sessions were pivotal in honing my confidence and preparing me for the competitive recruitment process. This holistic approach ensured I was not just ready for interviews, but for a thriving career. As I embark on this exciting new chapter at Grant Thornton, I am eager to leverage the strong foundation Jio Institute has provided. I look forward to contributing meaningfully to my alma mater and mentoring future students on their journey to success.

**Rohit Suresh Nair**

PGP in Sports Management, Class of 2024–2025

## RECRUITER TESTIMONIALS

“

The entire team at Dream11 would like to thank the folks at Jio Institute for making the campus hiring process as streamlined and efficient as possible. We had the pleasure of connecting with some young minds who're excited to shape their futures in the best way possible.



“

We are always excited to welcome new members to our team. The intelligence, confidence, and enthusiasm candidates from Jio Institute bring make a lasting impression, and we are confident they will be valuable assets to our initiatives.



# COMPANIES OFFERING INTERNSHIPS

## 2024-25



## INTERNSHIP PROJECTS

- **Performance Analysis** and **Data-Driven Insights** for Football Teams through Match Tagging and Real-Time Analytics
- Analysis of **Sports League Transfer Windows** and Corporate Impact on Indian Sports Ecosystem
- Research and Analysis for **Talent Identification**, Eligibility Criteria, and **Performance Benchmarks** at Vijayi Bharat Sports Academy
- Digital Platform Management and Analytics for Pro Kabaddi League (PKL) Season 11: **Enhancing Online Presence and Fan Engagement**.
- Social Media Analysis, **Athlete Profiling**, Paralympic Athlete Portfolio Creation, and Research on Grooming Brands in India
- Sales, Marketing, and Course Enrolment Support for COLLEARN SPORTS: **Driving Student Engagement** and Program Growth
- Building presence for 'Grassroots Sports' in **Schools across Gujarat** operating under the aegis of Sports Authority of Gujarat (SAG)
- Revenue Generation Model for Sports Academy
- Create a database of promising talent for **5 Olympic sports** to develop a Scouting Strategy for India's newest Olympic Academy targeting 2028 LA Olympics podium finishes
- Secondary research for comparison and subsequent strategic investment / acquisition in a **Cricket franchise club in UK** by a US based Private Equity firm at a Big 4 Consulting
- **Program Management** and Business Development for Grassroot Sports Development at KSR Sportseed Pvt Ltd
- Match Coordination, Research, and **Marketing Strategies** for Madras Super Cup, Grassroot Festival, and **Website Restructuring**
- **Sponsorship Tracking**, Client Reporting, and Research for Pro Kabaddi League, Women's Premier League, and Adani Ahmedabad Marathon

# CAPSTONE PROJECT

## Athlete Development & Sports Ecosystem

- Optimizing Sports Science for Injury Prevention & Performance Enhancement in Indian Athletes
- Bridging the Gap: A Data-Driven Approach to Athlete Career Transition in India
- Bridging the Gap: Exploring a University-Level Scholarship System to Boost India's Olympic Participation for 2036
- Comparative Analysis of Sports Policies in India and Australia

## Grassroots & Institutional Support

- Impact of 2014 CSR Sports Mandate on Grassroots Foundations
- Creating a comprehensive sponsorship framework for under-represented athletes
- Leveraging CSR for Grassroots Football: A corporate engagement model
- Addressing Sponsorship and Media Gaps in Indian Women's Football

## Fan Engagement & Digital Innovation

- What gamification techniques can be implemented to create meaningful user interactions that go beyond traditional passive consumption?
- Impact of Fantasy Sports on Fan Engagement
- Enhancing Pro Kabaddi league viewership: A Strategic approach to fan engagement through technology integration.
- How athletes build value and maximize monetization through digital platforms.

## Sports Business & Market Development

- Exploring Fan Engagement and Perceptions in the Growth of Business Leagues for E-sports Gaming in India
- Developing the Basketball Ecosystem in India – A Comparative Analysis with NBA & EuroLeague
- Scoping out the opportunities to launch a new sportswear brand in India.
- Analyzing the Impact of AIFF policies on the Growth of Professional Leagues like ISL and I league

# CASE COMPETITION

## **LuxFeud by SDA Bocconi Asia Center, Mumbai**

A team consisting of 4 PGP Marketing students won the LuxFeud-Second Edition Business Competition on 10th August 2024. The three-round competition saw spirited participation of more than 600 teams from across India. After a couple of rounds of online quizzes, the students presented their pitch that outlined the strategic roadmap for Fidenza Village, a luxurious open-air shopping destination, followed by Q&A with an expert panel

## **SproutIT 2024 by Symbiosis Center for Information Technology**

A team consisting of 4 PGP Marketing students won an ideation challenge as part of the SproutIT 2024 organized as part of their Prismatic North fest with Information Technology Entrepreneurship and Leadership Forum (iTELF). The two-round competition saw participation from more than 300 teams from leading universities. After the quiz round, 25 teams presented their pitch, amongst which the Jio Institute team secured the first place.

## **Ideate: Pitch Deck and Marketing Strategy Event, IIT Dharwad**

The E-Summit 2024 hosted by IIT Dharwad, saw participants present innovative business ideas along with comprehensive marketing strategies. Out of 400 participating teams, the team consisting of three of our PGP students secured the second place.

The team's project, titled "Waste Not, Feed All: Innovating Food Waste Management in India," focused on addressing two significant issues: India's growing food waste crisis and the demand for sustainable animal nutrition. Their proposal outlined a scalable business model aimed at transforming food waste into high-quality animal feed. The initiative would initially launch in Tier 1 cities, with plans for national expansion.

The business leverages cutting-edge technology, utilizing AI-powered waste segregation systems and low-heat dehydration techniques to preserve the nutritional value of the waste, ensuring it meets the needs of the animal feed market.



# CONCLAVES ON CAMPUS

## Sports Management Conclave

The Sports Management students hosted the second edition of the Sports Management Conclave, focusing on the theme "**Harnessing Data for Transformative Sports Consulting and Sustainable Growth.**" The event brought together industry leaders to explore the evolving role of data and AI in enhancing athlete performance, fan engagement, operational efficiency, and revenue generation in sports.

The panelists shared insights on using data to eliminate bias in grassroots recruitment, valuing franchises like IPL teams, and shifting from data-backed to AI-first decision-making. They also discussed AI's growing influence in predictive analytics, performance tracking, image enhancement, and hyper-targeted marketing. Caution was advised against indiscriminate use of AI without strategic alignment.

The event concluded with an engaging Q&A session covering injury management, India's Olympic ambitions, and women's sports development. Hosted by Dr. Palak Sheth, the conclave exemplifies Jio Institute's commitment to immersive learning and industry engagement.

### Panelists:

- Mr. Anirbhan Bhar – Investment Banker, AW Capital
- Ms. Nupur Gupta – Product Head, Sportz Village
- Mr. Akbar Akhtar – Manager, PwC India
- Ms. Subhayu Roy – Global Sales Director, CricViz

Moderator: Mr. Sanand Mitra – Adjunct Professor, Sports Management, Jio Institute

## Convergence 2024

The conference in Singapore focused on bridging industry and academia to shape the future workforce amidst rapid technological change. The theme for Convergence this year was '**AI and the Future of Work**'. The conference saw two panel discussions on '**Tech & Transition: Convergence of AI Across Sectors**' and '**Navigating The Future: Breakthroughs & Perspectives From New-age Start-ups**'.

## HR Conclave

The '**ViewPoint 2023: AI Reshaping the Future of Workplace**' HR conclave featured two engaging panel discussions on '**Navigating Megatrends: AI in HR**' and '**Emerging Trends in AI and Employment Opportunities**'.

# INDUSTRY SPEAKERS ON CAMPUS

## **Shri Niraj Ambani**

*Group President, Supply Chain, Reliance Industries Limited*

Session Topic: The Essence of Business Strategy: At Macro and Micro Level

## **Mr. Harit Nagpal**

*CEO and MD, Tata Play*

Session Topic: Harnessing Disruptions to Build Sustainable Brands

## **Ms. Keerthana Ramakrishnan**

*Chief Marketing Officer, 82°E, India*

Session Topic: Brand Marketing 101

## **Dr. Rupinder Singh Sodhi**

*President, Indian Dairy Association; Former MD, Amul, India*

Session Topic: From "C2C" to Brand Legacy: Lessons from Amul

## **Ms. Aakansha Cheema**

*Senior Account Director, Reliance Retail*

Session Topic: D2C: A New Age Marketing Giant

## **Mr. Praveen Kamath**

*Head of Growth Marketing, Bumper*

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## PGP PLACEMENT REPORT

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2024-25

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## 1. Classification of Students

### 1.1 Classification of students for the PGP Batch of 25:

Categories	Number
<b>Total Graduates for the PGP Batch of 25</b>	<b>123</b>
<b>Students who did not seek placement through the institute</b>	<b>14</b>
Seed-funding by the Institute	-
Students opted out of the process	12
Company-sponsored or already employed	02
<b>Students seeking placement through the institute</b>	<b>109</b>
Students with placement offers	109

Table 1 1 Classification of students for the PGP Batch of 25

## 2. PGP in Artificial Intelligence & Data Science

### 2.1 Sector Wise Classification

Sector	No. of Offers accepted
BFSI	5
Others (Retail)	17
Consulting	4
Healthcare	3
Information Technology	5
Manufacturing	4
Oil and Gas	13
<b>Total</b>	<b>51</b>

Table 2 1 Sector wise Classification of students for the PGP AI & DS Batch

### 2.2 Function Wise Classification

Function	No. of Offers accepted
Consulting	1
Sales & Marketing	2
Systems/IT	48
<b>Total</b>	<b>51</b>

Table 2 2 Function wise Classification of students for the PGP AI & DS Batch



## 2.3 Location Wise Classification

Indian Locations	No. of Offers accepted
Bangalore	5
Chennai	1
Mumbai	11
Navi Mumbai	26
Noida	1
Pune	7
<b>Total</b>	<b>51</b>

Table 2.3 Location wise Classification of students for the PGP AI & DS Batch

## 2.4 Salary Data

### 2.4.1 Salary Heads

	Salary Head	Min	Max	Median	Mean	Data
A	Fixed Yearly Cash Component	900000	1857432	1200000	1231491	51
B	One-time Cash Payments	100000	310944	175000	170118	08
C	Total guaranteed cash payments	900000	1857432	1200000	1258177	51
D	Maximum Earning Potential	900000	2132627	1500000	1464145	51

Table 2.4.1 Classification of Salary Heads – AI&DS Batch

### 2.4.2 Salary Statistics at Purchasing Power Parity (PPP)

Salary in USD at PPP	Min	Max	Median	Mean	Data
INR salary (Total guaranteed cash component)	43562	89905	58083	60899	51
Non-INR salary (Total guaranteed cash component)	-	-	-	-	-
Combined INR and non-INR salary (Total guaranteed cash component)	43562	89905	58083	60899	51
INR salary (Maximum Earning Potential)	43562	103225	72604	70869	51
Non-INR salary (Maximum Earning Potential)	-	-	-	-	-
Combined INR and non-INR salary (Maximum Earning Potential)	43562	103225	72604	70869	51

Table 2.4.2 Salary Statistics at PPP adjusted exchange rates, Source: [CEIC Data](#)



### 2.4.3 Sector Wise Classification of Salary

#### 2.4.3.1 Fixed Yearly Cash Component

Sectors	Min	Max	Median	Mean	Data
BFSI	1000000	1857432	1200000	1311486	5
Others (Retail)	1200000	1200000	1200000	1200000	17
Consulting	1446942	1600000	1600000	1561736	4
Healthcare	1350000	1350000	1350000	1350000	3
Information Technology	900000	1603884	1300000	1260777	5
Manufacturing	900000	1073893	1036947	1011947	4
Oil and Gas	1100004	1300000	1200000	1169232	13

Table 2.4.3 1 Sector wise Classification of Fixed yearly Cash Component – AI&DS Batch

#### 2.4.3.2 One Time Cash Payments

Sectors	Min	Max	Median	Mean	Data
BFSI	310944	310944	310944	310944	1
Others (Retail)	-	-	-	-	-
Consulting	100000	200000	125000	125000	4
Healthcare	-	-	-	-	-
Information Technology	200000	200000	200000	200000	2
Manufacturing	100000	100000	100000	100000	1
Oil and Gas	-	-	-	-	-

Table 2.4.3 2 Sector wise Classification of One Time Cash Payments – AI&DS Batch

#### 2.4.3.3 Total Guaranteed Cash Payments

Total Guaranteed Cash Payments					
Sectors	Min	Max	Median	Mean	Data
BFSI	1000000	1857432	1200000	1373675	5
Others (Retail)	1200000	1200000	1200000	1200000	17
Consulting	1646942	1750000	1700000	1699236	4
Healthcare	1350000	1350000	1350000	1350000	3
Information Technology	900000	1603884	1500000	1340777	5
Manufacturing	900000	1100000	1073893	1036947	4
Oil and Gas	1100004	1300000	1200000	1169232	13

Table 2.4.3 3 Sector wise Classification of Total Guaranteed Cash Payments – AI&DS Batch



#### 2.4.3.4 Maximum Earning Potential

Sectors	Min	Max	Median	Mean	Data
BFSI	1000000	2132627	1387500	1503714	5
Others (Retail)	1500000	1500000	1500000	1500000	17
Consulting	1800000	1898942	1825000	1837236	4
Healthcare	1500000	1500000	1500000	1500000	3
Information Technology	900000	1603884	1500000	1360776	5
Manufacturing	900000	1200000	1150000	1100000	4
Oil and Gas	1320005	1500000	1500000	1430771	13

Table 2.4.3 4 Sector wise Classification of Maximum Earning Potential – AI&DS Batch

#### 2.4.4 Function Wise Classification of Salary

##### 2.4.4.1 Fixed Yearly Cash Component

Function	Min	Max	Median	Mean	Data
Consulting	1446942	1446942	1446942	1446942	1
Sales & Marketing	1000000	1200000	1100000	1100000	2
Systems/IT	900000	1857432	1200000	1232482	48

Table 2.4.4 1 Function wise Classification of Fixed Yearly Cash Component – AI&DS Batch

##### 2.4.4.2 One Time Cash Payments

Function	Min	Max	Median	Mean	Data
Consulting	200000	200000	200000	200000	1
Sales & Marketing	100000	100000	100000	100000	1
Systems/IT	100000	310944	175000	176824	6

Table 2.4.4 2 Function wise Classification of One Time Cash Payments – AI&DS Batch

##### 2.4.4.3 Total Guaranteed Cash Payments

Function	Min	Max	Median	Mean	Data
Consulting	1646942	1646942	1646942	1646942	1
Sales & Marketing	1100000	1200000	1150000	1150000	2
Systems/IT	900000	1857432	1200000	1254585	48

Table 2.4.4 3 Function wise Classification of Total Guaranteed Cash Payments – AI&DS Batch

#### 2.4.4.4 Maximum Earning Potential

Function	Min	Max	Median	Mean	Data
Consulting	1898942	1898942	1898942	1898942	1
Sales & Marketing	1100000	1500000	1300000	1150000	2
Systems/IT	900000	2132627	1500000	1461927	48

Table 2.4.4 4 Function wise Classification of Maximum Earning Potential – AI&DS Batch

#### 2.4.5 Location Wise Classification of Salary

##### 2.4.5.1 Fixed Yearly Cash Component

Location	Min	Max	Median	Mean	Data
Bangalore	1200000	1603884	1350000	1370777	5
Chennai	1300000	1300000	1300000	1300000	1
Mumbai	900000	1857432	1200000	1282293	11
Navi Mumbai	900000	1300000	1200000	1192308	26
Noida	1300000	1300000	1300000	1300000	1
Pune	1100004	1446942	1100004	1178137	7

Table 2.4.5 1 Location wise Classification of Fixed Yearly Cash Component – AI&DS Batch

##### 2.4.5.2 One Time Cash Payments

Location	Min	Max	Median	Mean	Data
Bangalore	-	-	-	-	
Chennai	310944	310944	310944	310944	1
Mumbai	100000	150000	100000	112500	4
Navi Mumbai	-	-	-	-	
Noida	200000	200000	200000	200000	1
Pune	200000	200000	200000	200000	2

Table 2.4.5 2 Location wise Classification of Fixed Yearly Cash Component – AI&DS Batch

### 2.4.5.3 Total Guaranteed Cash Payments

Location	Min	Max	Median	Mean	Data
Bangalore	1200000	1603884	1350000	1370777	5
Chennai	1610944	1610944	1610944	1610944	1
Mumbai	900000	1857432	1200000	1323202	11
Navi Mumbai	900000	1300000	1200000	1192308	26
Noida	1500000	1500000	1500000	1500000	1
Pune	1100004	1646942	1100004	1235280	7

Table 2.4.5 3 Location wise Classification of Total Guaranteed Cash Payments – AI&DS Batch

### 2.4.5.4 Maximum Earning Potential

Location	Min	Max	Median	Mean	Data
Bangalore	1299996	1603884	1500000	1480776	5
Chennai	1610944	1610944	1610944	1610944	1
Mumbai	900000	2132627	1387500	1442739	11
Navi Mumbai	900000	1500000	1500000	1472596	26
Noida	1500000	1500000	1500000	1500000	1
Pune	1320005	1898942	1320005	1428424	7

Table 2.4.5 4 Location wise Classification of Maximum Earning Potential – AI&DS Batch

### **3 PGP in Management (Marketing)**

#### **3.1 Sector Wise Classification**

<b>Sector</b>	<b>No. of Offers accepted</b>
BFSI	3
Healthcare	4
Others (Retail)	10
IT/ITES	18
Energy/Oil & Gas	1
Education	1
Ecommerce	2
FMCG	1
Automation	1
<b>Total</b>	<b>41</b>

Table 3 1 Sector wise Classification of students for the PGP Management(Marketing) Batch

#### **3.2 Function Wise Classification**

<b>Function</b>	<b>No. of Offers accepted</b>
Consulting	1
General Management	7
Sales/Marketing	27
Systems/IT	1
Strategy	3
HR	2
<b>Total</b>	<b>41</b>

Table 3 2 Function wise Classification of students for the PGP Management (Marketing) Batch



### 3.3 Location Wise Classification

Indian Locations	No. of Offers accepted
Ahmedabad	3
Bangalore	5
Chennai	3
Delhi	2
Mangalore	1
Mumbai	11
Navi Mumbai	9
Noida	1
Pune	4
Thane	1
Udaipur	1
<b>Total</b>	<b>41</b>

Table 3.3 Location wise Classification of students for the PGP Management (Marketing) Batch

### 3.4 Salary Data

#### 3.4.1 Salary Heads

	Salary Head	Min	Max	Median	Mean	Data
A	Fixed Yearly Cash Component	850000	1505000	1100000	1116396	41
B	One-time Cash Payments	50000	210000	50000	92000	5
C	Total guaranteed cash payments	850000	1505000	1100000	1127615	41
D	Maximum Earning Potential	900000	2005000	1410464	1312837	41

Table 3.4.1 Classification of Salary Heads – PGP Management (Marketing) Batch

#### 3.4.2 Salary Statistics at Purchasing Power Parity (PPP)

Salary in USD at PPP	Min	Max	Median	Mean	Data
INR salary (Total guaranteed cash component)	41142	72846	54580	53243	41
Non-INR salary (Total guaranteed cash component)	-	-	-	-	-
Combined INR and non-INR salary (Total guaranteed cash component)	41142	72846	54580	53243	41
INR salary (Maximum Earning Potential)	43562	97047	63545	68270	41
Non-INR salary (Maximum Earning Potential)	-	-	-	-	-
Combined INR and non-INR salary (Maximum Earning Potential)	43562	97047	63545	68270	41

Table 3.4.2 Salary Statistics at PPP adjusted exchange rates, Source: [CEIC Data](#)



### 3.4.3 Sector Wise Classification of Salary

#### 3.4.3.1 Fixed Yearly Cash Component

Sectors	Min	Max	Median	Mean	Data
BFSI	850000	850000	850000	850000	3
Healthcare	1050833	1090909	1080000	1075436	4
Others (Retail)	1200000	1275000	1200000	1222500	10
IT/ITES	900000	1505000	1100000	1138611	18
Energy/Oil & Gas	1200000	1200000	1200000	1200000	1
Education	900000	900000	900000	900000	1
Ecommerce	1000008	1000008	1000008	1000008	2
FMCG	900000	900000	900000	900000	1
Automation	1200464	1200464	1200464	1200464	1

Table 3.4.3 1 Sector wise Classification of Fixed Yearly Cash Component – PGP Management (Marketing) Batch

#### 3.4.3.2 One Time Cash Payments

Sectors	Min	Max	Median	Mean	Data
BFSI	-	-	-	-	-
Healthcare	-	-	-	-	-
Others (Retail)	-	-	-	-	-
IT/ITES	50000	100000	50000	62500	4
Energy/Oil & Gas	-	-	-	-	-
Education	-	-	-	-	-
Ecommerce	-	-	-	-	-
FMCG	-	-	-	-	-
Automation	210000	210000	210000	210000	1

Table 3.4.3 2 Sector wise Classification of One Time Cash Payments – PGP Management (Marketing) Batch

### 3.4.3.3 Total Guaranteed Cash Payments

Sectors	Min	Max	Median	Mean	Data
BFSI	850000	850000	850000	850000	3
Healthcare	1050833	1090909	1080000	1075436	4
Others (Retail)	1200000	1275000	1200000	1222500	10
IT/ITES	930000	1505000	1100000	1152500	18
Energy/Oil & Gas	1200000	1200000	1200000	1200000	1
Education	900000	900000	900000	900000	1
Ecommerce	1000008	1000008	1000008	1000008	2
FMCG	900000	900000	900000	900000	1
Automation	1410464	1410464	1410464	1410464	1

Table 3.4.3 3 Sector wise Classification of Total Guaranteed Cash Payments – PGP Management (Marketing) Batch

### 3.4.3.4 Maximum Earning Potential

Sectors	Min	Max	Median	Mean	Data
BFSI	1050000	1050000	1050000	1050000	3
Healthcare	1200000	1200833	1200000	1200208	4
Others (Retail)	1500000	1500000	1500000	1500000	10
IT/ITES	1000000	2005000	1307500	1336944	18
Energy/Oil & Gas	1500000	1500000	1500000	1500000	1
Education	900000	900000	900000	900000	1
Ecommerce	1050008	1050008	1050008	1050008	2
FMCG	900000	900000	900000	900000	1
Automation	1410464	1410464	1410464	1410464	1

Table 3.4.3 4 Sector wise Classification of Maximum Earning Potential – PGP Management (Marketing) Batch

### 3.4.4 Function Wise Classification of Salary

#### 3.4.4.1 Fixed Yearly Cash Component

Function	Min	Max	Median	Mean	Data
Consulting	990000	990000	990000	990000	1
General Management	1100000	1200000	1200000	1185714	7
Sales/Marketing	850000	1505000	1080000	1114156	27
Systems/IT	1200000	1200000	1200000	1200000	1
Strategy	900000	1200000	1200000	1100000	3
HR	950000	950000	950000	950000	2

Table 3.4.4 1 Function wise Classification of Fixed Yearly Cash Component – PGP Management (Marketing) Batch

### 3.4.4.2 One time Cash Payments

Function	Min	Max	Median	Mean	Data
Consulting	50000	50000	50000	50000	1
General Management	-	-	-	-	-
Sales/Marketing	50000	210000	50000	103333	3
Systems/IT	-	-	-	-	-
Strategy	100000	100000	100000	100000	1
HR	-	-	-	-	-

Table 3.4.4.2 Function wise Classification of One Time Cash Payments – PGP Management (Marketing) Batch

### 3.4.4.3 Total Guaranteed Cash Payments

Function	Min	Max	Median	Mean	Data
Consulting	1040000	1040000	1040000	1040000	1
General Management	1100000	1200000	1200000	1185714	7
Sales/Marketing	850000	1505000	1080000	1125638	27
Systems/IT	1200000	1200000	1200000	1200000	1
Strategy	1000000	1200000	1200000	1133333	3
HR	950000	950000	950000	950000	2

Table 3.4.4.3 Function wise Classification of Total Guaranteed Cash Payments – PGP Management (Marketing) Batch

### 3.4.4.4 Maximum Earning Potential

Function	Min	Max	Median	Mean	Data
Consulting	1150000	1150000	1150000	1150000	1
General Management	1200000	1500000	1500000	1457143	7
Sales/Marketing	900000	2005000	1200833	1302826	27
Systems/IT	1200000	1200000	1200000	1200000	1
Strategy	1100000	1500000	1500000	1366667	3
HR	1000000	1000000	1000000	1000000	2

Table 3.4.4.4 Function wise Classification of Maximum Earning Potential – PGP Management (Marketing) Batch

### 3.4.5 Location Wise Classification of Salary

#### 3.4.5.1 Fixed Yearly Cash Component

Location	Min	Max	Median	Mean	Data
Chennai	990000	1500000	1500000	1330000	3
Ahmedabad	1000008	1275000	1000008	1091672	3
Bangalore	900000	1280000	980000	1084000	5
Delhi	900000	1505000	1202500	1202500	2
Mangalore	1275000	1275000	1275000	1275000	1
Mumbai	850000	1200000	1090909	1035613	11
Navi Mumbai	1080000	1200000	1200000	1173333	9
Noida	1200464	1200464	1200464	1200464	1
Pune	930000	950000	950000	945000	4
Thane	1200000	1200000	1200000	1200000	1
Udaipur	1275000	1275000	1275000	1275000	1

Table 3.4.5.1 Location wise Classification of Fixed yearly Cash Component – PGP Management (Marketing) Batch

#### 3.4.5.2 One time Cash Payments

Location	Min	Max	Median	Mean	Data
Ahmedabad	-	-	-	-	-
Bangalore	50000	50000	50000	50000	2
Chennai	50000	50000	50000	50000	1
Delhi	-	-	-	-	-
Mangalore	-	-	-	-	-
Mumbai	100000	100000	100000	100000	1
Navi Mumbai	-	-	-	-	-
Noida	210000	210000	210000	210000	1
Pune	-	-	-	-	-
Thane	-	-	-	-	-
Udaipur	-	-	-	-	-

Table 3.4.5.2 Location wise Classification of One Time Cash Payments – PGP Management (Marketing) Batch

### 3.4.5.3 Total Guaranteed Cash Payments

Location	Min	Max	Median	Mean	Data
Ahmedabad	1000008	1275000	1000008	1091672	3
Bangalore	900000	1330000	980000	1104000	5
Chennai	1040000	1500000	1500000	1346667	3
Delhi	900000	1505000	1202500	1202500	2
Mangalore	1275000	1275000	1275000	1275000	1
Mumbai	850000	1200000	1090909	1044704	11
Navi Mumbai	1080000	1200000	1200000	1173333	9
Noida	1410464	1410464	1410464	1410464	1
Pune	930000	950000	950000	945000	4
Thane	1200000	1200000	1200000	1200000	1
Udaipur	1275000	1275000	1275000	1275000	1

Table 3.4.5 3 Location wise Classification of Total Guaranteed Cash Payments – PGP Management (Marketing) Batch

### 3.4.5.4 Maximum Earning Potential

Location	Min	Max	Median	Mean	Data
Ahmedabad	1050008	1500000	1050008	1200005	3
Bangalore	900000	1690000	1415000	1422000	5
Chennai	1150000	1500000	1500000	1383333	3
Delhi	900000	2005000	1452500	1452500	2
Mangalore	1500000	1500000	1500000	1500000	1
Mumbai	1050000	1500000	1200000	1231894	11
Navi Mumbai	1200000	1500000	1500000	1400000	9
Noida	1410464	1410464	1410464	1410464	1
Pune	1000000	1000000	1000000	1000000	4
Thane	1500000	1500000	1500000	1500000	1
Udaipur	1500000	1500000	1500000	1500000	1

Table 3.4.5 4 Location wise Classification of Maximum Earning Potential – PGP Management (Marketing) Batch

## 4 PGP in Sports Management

### 4.1 Sector-Wise Classification

Sector	No. of Offers accepted
Consulting	5
Sports and Entertainment	10
<b>Total</b>	<b>15</b>

Table 4 1 Sector wise Classification of students for the PGP SM Batch

### 4.2 Function-wise Classification

Function	No. of Offers accepted
Consulting	4
Operations	5
Sales/Marketing	5
Product Management	1
<b>Total</b>	<b>15</b>

Table 4 2 Function wise Classification of students for the PGP SM Batch

### 4.3 Location-wise Classification

Indian Locations	No. of Offers accepted
Ahmedabad	2
Bangalore	2
Gurgaon	1
Mahabalipuram	1
Mumbai	8
Pune	1
<b>Total</b>	<b>15</b>

Table 4 3 Location wise Classification of students for the PGP SM Batch

### 4.4 Salary Data

#### 4.4.1 Salary Heads

	Salary Head	Min	Max	Median	Mean	Data
A	Fixed yearly Cash Component	600000	1114794	700000	727878	15
B	One-time Cash Payments	50000	100000	75000	75000	15
C	Total guaranteed cash payments	600000	1164794	700000	737878	15
D	Maximum Earning Potential	600000	1384794	715000	786611	15

Table 4.4 1 Classification of Salary Heads – SM Batch



#### 4.4.2 Salary Statistics at Purchasing Power Parity (PPP)

Salary in USD at PPP	Min	Max	Median	Mean	Data
INR salary (Total guaranteed cash component)	29042	56379	33882	35715	15
Non-INR salary (Total guaranteed cash component)	-	-	-	-	-
Combined INR and non-INR salary (Total guaranteed cash component)	29042	56379	33882	35715	15
INR salary (Maximum Earning Potential)	29042	67028	38074	34608	15
Non-INR salary (Maximum Earning Potential)	-	-	-	-	-
Combined INR and non-INR salary (Maximum Earning Potential)	29042	67028	38074	34608	15

Table 4.4.2 Salary Statistics at PPP adjusted exchange rates, Source: [CEIC Data](#)

#### 4.4.3 Sector wise Classification of Salary

##### 4.4.3.1 Fixed Yearly Cash Component

Sectors	Min	Max	Median	Mean	Data
Consulting	650000	1114794	768029	826170	5
Sports and Entertainment	600000	800000	680000	678732	10

Table 4.4.3.1 Sector wise Classification of Fixed Yearly Cash Component – SM Batch

##### 4.4.3.2 One time Cash Payments

Sectors	Min	Max	Median	Mean	Data
Consulting	50000	50000	50000	50000	1
Sports and Entertainment	100000	100000	100000	10000	1

Table 4.4.3.2 Sector wise Classification of One Time Cash Payments – SM Batch

##### 4.4.3.3 Total Guaranteed Cash Payments

Sectors	Min	Max	Median	Mean	Data
Consulting	650000	1114794	768029	836170	5
Sports and Entertainment	600000	800000	700000	688732	10

Table 4.4.3.3 Sector wise Classification of Total Guaranteed Cash Payments – SM Batch

##### 4.4.3.4 Maximum Earning Potential

Sectors	Min	Max	Median	Mean	Data
Consulting	650000	1384794	851029	913370	5
Sports and Entertainment	600000	850000	703658	723232	10

Table 4.4.3.4 Sector wise Classification of Maximum Earning Potential – SM Batch

#### 4.4.4 Function Wise Classification of Salary

##### 4.4.4.1 Fixed Yearly Cash Component

Function	Min	Max	Median	Mean	Data
Consulting	768029	1114794	799015	870213	4
Operations	600000	800000	700000	702000	5
Sales/Marketing	600000	700000	650000	645463	5
Product Management	700000	700000	700000	700000	1

Table 4.4.4 1 Function wise Classification of Fixed Yearly Cash Component – SM Batch

##### 4.4.4.2 One time Cash Payments

Function	Min	Max	Median	Mean	Data
Consulting	50000	50000	50000	50000	1
Operations	100000	100000	100000	100000	1
Sales/Marketing	-	-	-	-	-
Product Management	-	-	-	-	-

Table 4.4.4 2 Function wise Classification of One Time Cash Payments – SM Batch

##### 4.4.4.3 Total Guaranteed Cash Payments

Function	Min	Max	Median	Mean	Data
Consulting	768029	1164794	799015	882713	4
Operations	660000	800000	700000	722000	5
Sales/Marketing	600000	700000	650000	645463	5
Product Management	700000	700000	700000	700000	1

Table 4.4.4 3 Function wise Classification of Total Guaranteed Cash Payments – SM Batch

##### 4.4.4.4 Maximum Earning Potential

Function	Min	Max	Median	Mean	Data
Consulting	830000	1384794	851029	979213	4
Operations	660000	850000	800000	762000	5
Sales/Marketing	600000	715000	700000	674463	5
Product Management	700000	700000	700000	700000	1

Table 4.4.4 4 Function wise Classification of Maximum Earning Potential – SM Batch

#### 4.4.5 Location Wise Classification of Salary

##### 4.4.5.1 Fixed Yearly Cash Component

Location	Min	Max	Median	Mean	Data
Ahmedabad	800000	830000	815000	815000	2
Bangalore	768029	768029	768029	768029	2
Gurgaon	650000	650000	650000	650000	1
Mahabalipuram	600000	600000	600000	600000	1
Mumbai	600000	750000	680000	673415	8
Pune	1114794	1114794	1114794	1114794	1

Table 4.4.5 1 Location wise Classification of Fixed Yearly Cash Component – SM Batch

##### 4.4.5.2 One Time Cash Payments

Location	Min	Max	Median	Mean	Data
Ahmedabad	-	-	-	-	-
Bangalore	-	-	-	-	-
Gurgaon	-	-	-	-	-
Mahabalipuram	-	-	-	-	-
Mumbai	100000	100000	100000	100000	1
Pune	50000	50000	50000	50000	1

Table 4.4.5 2 Location wise Classification of One Time Cash Payments – SM Batch

##### 4.4.5.3 Total Guaranteed Cash Payments

Location	Min	Max	Median	Mean	Data
Ahmedabad	800000	830000	815000	815000	2
Bangalore	768029	768029	768029	768029	2
Gurgaon	650000	650000	650000	650000	1
Mahabalipuram	600000	600000	600000	600000	1
Mumbai	617316	750000	700000	685915	8
Pune	1164794	1164794	1164794	1164794	1

##### 4.4.5.4 Maximum Earning Potential

Location	Min	Max	Median	Mean	Data
Ahmedabad	800000	830000	815000	815000	2
Bangalore	851029	851029	851029	851029	2
Gurgaon	650000	650000	650000	650000	1
Mahabalipuram	600000	600000	600000	600000	1
Mumbai	660000	850000	703658	729040	8
Pune	1384794	1384794	1384794	1384794	1

Table 4.4.5 3 Location wise Classification of Maximum Earning Potential – SM Batch





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